



**JOIN US
IF YOU
DARE!**

Fellowship Opportunities

ABOUT GBE (GREEN BIO ENERGY) & FELLOWSHIP POSITIONS

↳ Green Bio Energy is a **young**, award-winning **social** enterprise based in Kampala, Uganda. GBE offers **low-income** Ugandan families access to **cost-saving, safe and eco-friendly energy solutions**.

See: www.greenbioenergy.org

↳ As a fast growing medium enterprise, GBE is always seeking for help to **tackle its challenges** and put **ideas** into **practice**. In exchange, we aspire to inspire the youth and give everyone the opportunity of a constructive personal and professional experience.

WHAT ABOUT YOU?

- ↳ **All applicants must be flexible, self-directed, and possess a strong initiative spirit.**
- ↳ We appreciate fellows who have excellent **writing skills**, good **time management**, take initiatives and are **willing to learn**. Most importantly, we want fellows who support GBE's **vision**, and are able to dedicate themselves **wholeheartedly** to their work while they are with us in Uganda.
- ↳ Our goal is to ensure that **every fellow has a most valuable professional experience**. We regret that we can only offer unpaid fellowships at this time. Applications are accepted on a rolling basis.

BE A CHANGE MAKER!

- ♥ TAKE THE POSITION AS A “SOCIAL IMPACT FELLOW”, BETWEEN VOLUNTEERING & CONSULTING!
- ♥ CHOOSE YOUR AREA OF WORK AND BUILD UP YOUR CUSTOMIZED MISSION HAND-IN-HAND WITH GREEN BIO ENERGY.
- ♥ GET UNIQUE EXPERIENCE THROUGH OUR "PRAGMATICALLY SOCIAL!" PROGRAMME.
- ♥ HELP – LEARN – ENJOY!

↪ GBE is looking for fellows who can play a myriad of roles. If the current available positions do not suit you but you still want to join and contribute, feel free to contact us for discussion!

↪ As a GBE Fellow, you will be able to work with different teams and gain diverse experiences. We offer opportunities in Business and Product Development, Fundraising, Operations, Project Management, Web Visibility, Research and Finance.

↪ Qualifications:

- Bachelor level min (aged ~20 with some professional experience)
- Flexible and self-directed
- Strong entrepreneurial spirit
- Ability to work in an autonomous manner ; willingness to adapt to changing context
- Excellent writing skills & English fluency
- Knowledge skills with Microsoft Office

↪ To apply, just follow the steps as described hereafter!

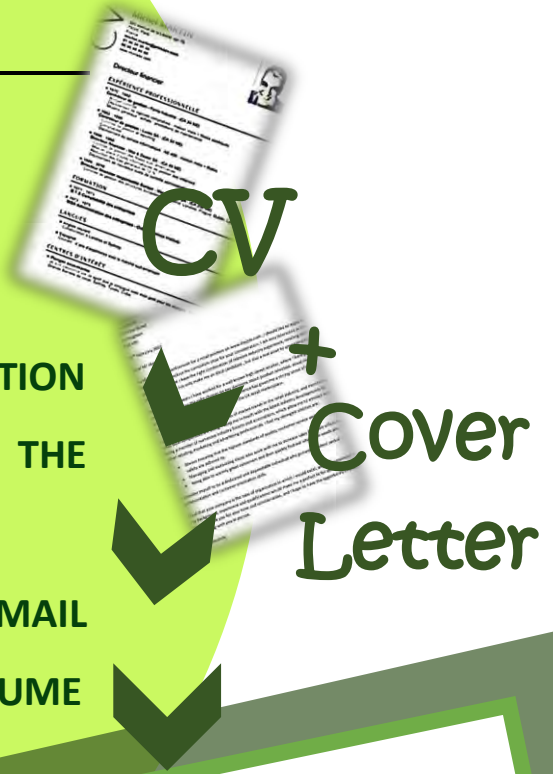


CHOOSE YOUR PREFERRED MISSION...

♥ NOW TELL US MORE PRECISELY WHAT YOU WANT TO DO WITH GBE. PLEASE FEEL FREE TO MAKE PROPOSALS!

♥ FOR CHOOSING, TAKE INTO CONSIDERATION YOUR SKILLS & EXPECTATIONS AS WELL AS THE DURATION OF YOUR STAY

♥ MAKE YOUR CHOICE AND SEND US BY E-MAIL YOUR PREFERENCE(S) WITH A COVER LETTER & RESUME



info@greenbioenergy.org

- MISSION A: SALES & BUSINESS DEVELOPMENT
- MISSION B: COMMUNICATION & FUNDING
- MISSION C: PRODUCT DEVELOPMENT & ENGINEERING SUPPORT
- MISSION D: OPERATIONS, SUPPLY CHAIN & MANAGEMENT SUPPORT
- YOUR PROPOSALS ARE WELCOME FOR ANY SIDE PROJECTS!

EVERY FELLOW WILL BE WELCOMED WITH OUR ONE-WEEK
“PRAGMATICALLY SOCIAL!” INTRODUCTORY PROGRAMME

MISSION A: SALES & BUSINESS DEVELOPMENT

♥ GOALS:

- **UNDERSTAND THE MICRO-FOUNDATIONS OF GBEs PRODUCT PROFITABILITY AND CUSTOMER BEHAVIOR**
- **RAISE THE SKILLS OF OUR SALES REPRESENTATIVES, IMPROVE SALES PROCESSES & REFINE SALES STRUCTURES (CAPACITY BUILDING)**
- **CONTRIBUTE TO GBEs MAIN OBJECTIVE TO INCREASE ITS SALES AND MARKETSHARES AS WELL AS REACH ITS TARGETED CUSTOMERS**

♥ MISSIONS:

- **SUPPORT OUR B-POINTS MICRO-ENTREPRENEURS IN IMPROVING THEIR SALES STRATEGY**
- **DESIGN & DELIVER TRAININGS TO OUR SALES REPRESENTATIVES**
- **DEVELOP OUR MARKETING STRATEGIC PLAN (WITH FOCUS ON THE BOTTOM OF THE PYRAMID)**
- **DEVELOP INSTITUTIONAL PARTNERSHIPS WITH INSTITUTIONS**
- **DEVELOP CUSTOMER RETENTION MECHANISMS**
- **PROPOSE INNOVATIVE SOLUTIONS TO IMPROVE GBEs PRODUCTS SYNERGIES**

MISSION B: COMMUNICATION & FUNDING

♥ GOALS:

- RAISE BRAND AWARENESS & STRENGTHEN CORPORATE IDENTITIES ONLINE IN ORDER TO GENERATE NEW GROWTH OPPORTUNITIES & CONSOLIDATE GBEs COMMUNITY MANAGEMENT AND NETWORK POSITIONING
- INCREASE GBEs FINANCIAL MEANS IN ORDER TO SUSTAIN THE COMPANY'S GROWTH
- ENCOURAGE STATE-OF-THE-ART APPROACHES THROUGH CROWDSOURCING PERSPECTIVES

♥ MISSIONS:

- BUILD ON GBEs STORYTELLING TO INCREASE OUR BRAND RECOGNITION
- IMPROVE OUR DIGITAL STRATEGY
- TRAIN OUR TEAM TO IMPROVE OUR DIGITAL SKILLS
- DELIVER A PRO-ACTIVE AND BIG SCALE FUNDRAISING CAMPAIGN
- CREATE A CROWDFUNDING CAMPAIGN & DEFINE A CROWDSOURCING STRATEGY

MISSION C: PRODUCT DEVELOPMENT AND ENGINEERING SUPPORT

♥ GOALS:

- HELP GBE DEVELOP ITS RANGE OF PRODUCTS, INCLUDING SOLAR PRODUCTS
- PLAY AN ACTIVE PART IN GBEs EFFORT TO USE MOBILE TECHNOLOGIES TO IMPROVE ITS OVERALL EFFICIENCY BY DEVELOPING MOBILE APPS
- IMPROVE EXISTING PRODUCTS AND THEIR PRODUCTION PROCESSES TO MAKE THEM MORE COST-EFFICIENT AND IMPROVE THEIR QUALITY

♥ MISSIONS:

- PROVIDE ECONOMIC ANALYSIS OF NEW PRODUCTS THAT GBEs IS WILLING TO DEVELOP
- ESTABLISH PRODUCTION PROCESSES FOR THESE NEW PRODUCTS
- ANALYSE GBE'S CURRENT PRODUCTION PROCESSES
- SUGGEST IMPROVEMENT OF GBEs PRODUCTION PROCESSES
- DEVELOP MAINTENANCE PROCEDURES
- PROVIDE TRAINING TO GBEs PRODUCTION STAFF IN RELEVANT TECHNICAL AREAS
- DEVELOP CODE FOR GBEs MOBILE APPS **

** ANY PARTICULAR SKILLS IN THAT FIELD WOULD BE HIGHLY APPRECIATED REGARDING OUR CURRENT NEEDS AND EXPECTATIONS.

MISSION D: OPERATIONS, SUPPLY CHAIN & MANAGEMENT SUPPORT

♥ GOALS:

- UNDERSTAND GBEs SUPPLY CHAIN AND OPERATING PROCEDURES
- STRENGTHEN GBEs SUPPLY CHAIN AND PROCUREMENT PROCESS
- HELP DEVELOP GBEs REPORTING, MONITORING AND MANAGEMENT TOOLS

♥ MISSIONS:

- ANALYSE GBEs CURRENT SUPPLY CHAIN, ACCOUNTING AND OPERATING PROCEDURES
- SUGGEST IMPROVEMENTS TO GBEs CONTROL AND OPERATING PROCEDURES
- IMPROVE EXISTING MANAGEMENT AND REPORTING TOOLS BASED ON USER'S FEEDBACK
- DEVELOP NEW MANAGEMENT TOOLS TO IMPROVE DATA PRODUCTION FOR DECISION MAKING
- PROVIDE TRAINING TO GBEs STAFF TO BUILD MANAGEMENT CAPACITY

SOME SOCIAL IMPACT FELLOWS... AND GBE!

“Not only did we spend six wonderful months working hard with GBE on the field, but we also, during half a year, sturdily learn about ourselves, make new career plans, and new friends! Among the few life changing experiences you may have on the road, our stay in Kampala was definitely one of them. When the four of us came back home, we all walked in the business school corridors with “social business” in the head and the “pearl of Africa” in the heart”



WHAT IS OUR “PRAGMATICALLY SOCIAL!” PROGRAMME ABOUT?

- PRESENTATION OF GBE’S “PRAGMATICALLY SOCIAL” ITERATIVE & INTEGRATED APPROACH
- A “CRITICAL THINKING FOR SOCIAL BUSINESS” USB PACKAGE
- BUSINESS PLAN QUESTION/ANSWER WITH CEO & FOUNDER
- VISIT OF PRODUCTION SITE AT MUKONO
- MEETING WITH OUR MAIN B-POINTS
- FIRST STEPS INTO VIBRANT KAMPALA’S LIFE: GET INVOLVED INTO THE UGANDAN “SOCIAL” ECOSYSTEM AND MEET THE MAIN ACTORS WITH THE MONTHLY GREEN DRINKS & OUR PARTNERS ...
- AND MUCH MORE TO COME!

CONVINCED? APPLY!

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WEBALE !



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